THE TOBACCO TRADE IS UNDERGOING CHANGES

Country Is Growing Smaller Year by Year.

Seventy Million Pounds More of To-Hitters Than Decade Ago-Dealers Mar Change Methods.

The books of the internal revenue bring out some very interesting facts undergone many changes, and the chewing and smoking tobaccos have in a great measure to the whims of Plug chewing tobacco is not put up are not as they were a decade ago. bacco habit is on the wane, while the rette is growing every year. In the amounted to 178,627,854 pounds. Of blug, 10,147,689 pounds were of twist quent out variety, making the total of the to 100 per cent or more. 1905, until the total production of all the factories in the country for the and dividends is the Fifth Avenue Bank, of New York City, whose \$100 less than ten years before by 3.094.869 The decrease was in plug and fine-cut, while the taste of the chewers ed an increase in the demand for the twist, which necessitated an increese of 4,500,000 pounds in the manuwith the production in 1905. There was a decrease of over 1,500,000 pounds of fine-cut and a decrease of 6,250,000 pounds of plug. INCREASE LARGE IN SMOKING

On the other hand, the consumption of smoking tobacco in 1915 amounted to 334,927,828 pounds, that being 69,-718,845 pounds more than in the year 1905. However, there was a great granulated tobacco for use in pipes in say the decrease will probably be much cigarettes by the smokers of the counounds. In the year 1905 only 3,673,in this country, but since that time the increase year by year has been phenomenal. The total for the year 1515 reached 17,980,114,482, an increase in a decade of over 14,250,000,000 little smokers-billions, mind you. The inover 1915 was about 6,000,000,000 coffin nails," and the manufacturers estimate that the increase in 1917 will be still larger. The manufacturers of and dealers in smoking tobacco attribute the decrease for the past year and a half in the demand for pipe smoking tobacco to the growing demand for the cigarette.

OHANGES COMING ABOUT FOR

ALL TOBACCO DEALERS

It will be plain to any one who will give a moment's study to the above agures that the taste of the victims of the tobacco habit has been and is equite evident from these figures that, not without the tobacco habit has been and is population of this country, the number of the victically operated, may be placed on a table, and connected with any elecnotwithstanding the increase in the electrically operated, may be placed on south's resources. The "Southern Opportunities Section" has again been set

Pretty much all of the bright tobacco grown in Virginia and North Carolina bright belts is now made into cigarettes and smoking tobacco, and the increasing demand for the brights will in all likelihood drive the farmers to growing more of them and decreasing their cultivation of the heavier tobacco used in the manufacture of plug chewing. It will also probably lead the men in the dark belt to try their hands at cultivating the brights to the neglect of long red fillers and the sun-curing types.

NORTH CAROLINA NOTES

This is the second shipment of this kind by the company via Savannah, the last going to Liverpool.

A new road skate with pneumatic tires and provided with ball bearings and varied endeavors. The Chemical Exposition is a acricular tire and the skate are nine inches in diameter, and the skate are nine inches in diameter, and the skate instead of at the toe and heel. The balancing and steering properties are aided by the inside wheel being set slightly ahead of the outside. Whether running on smooth or lough roads, the pneumatic skate is noiseless and speedy.

SMALL COAL COMPANIES

This is the second shipment of this kind by the company via Savannah, the last going to Liverpool.

A new road skate with pneumatic tires and provided with ball bearings and varied endeavors. The Chemical Exposition is a acricular to the company via Savannah, the last going to Liverpool.

A new road skate with pneumatic tires and provided with ball bearings and varied endeavors. The Chemical Exposition is a acricular to the company via Savannah, the last going to Liverpool.

A new road skate with pneumatic tires and provided with ball bearings and varied endeavors. The Chemical Exposition is a acricular to the company via Savannah, the last going to Liverpool.

The South can make These visitors are earnest men of capital, science and industry, and they come from loany and varied endeavors.

The Chemical Exposition for serious exposi

A Few Industrial Facts That Go to Show How Old North State Moves Along.

The Mebane school board has provided the funds for the enlargement and general improvement of the high school building in that town. An annex will be built this summer.

The cost of the building and equipment for the East Carolina Packing Company, at Newbern, will be \$55,000. The company was recently incorporated, with \$100,000 capital stock.

The Richmond, Potomac is in the capooses and elements.

THE PRIDE OF NANSEMOND CHEMICAL EXPOSITION

Traveler From Suffolk Astounds the Great Financiers on Wall Street. Mighty Dividend Maker.

A very interesting Virginia financial Great Army of Weed Chewers of the story comes through the Wall Street Journal. . It reads as follows: "In a group of out-of-town bankers

BIG INCREASE IN CIGARETTES spacious banking-room of the National City Bank recently, a man from Suf folk, Va., startled some of his colbacco Required to Supply the Pipe leagues of this and other cities by a statement to the effect that what is popularly known as the 'Peanut Bank' is probably the most prosperous finan is probably the institution in this country. He likewise stated positively that the Feanut Bank' has yielded a larger return on the money invested than any other banking concern on this conti-

the past ten years the business has nent.

The 'Peanut Bank' is officially known as Farmers Bank of Nanse-mond, and owes its great prosperity to the peanut. It is located in Sufcreased little by little each year after natives with a 99 per cent distribution. "The nearest approach in stock value

> shares have a market value of about The Farmers' Bank of Nansemond has for the past twenty years enjoyed the distinction of having a larger surplus as compared with its capital stock than any bank in the United States, perhaps, in the world.

In referring to the Wall Street Journal's story the Manufacturers' Record grows somewhat humorous as it comments as follows:

REASE LARGE IN SMOKING

AND IMMENSE IN CIGARETTES

A the other hand, the consumption surprising that New Yorkers, accustomed to the big figures of their great banks and trust companies, should be astonished to discover that a comparatively small institution should be vested, than any other financial organization of similar character in the United States, which it may continue to as picnies, excursions, circuses, barbe-The man who hath some good pea-

nuts and giveth his neighbors He shan't have any of my peanuts when

When his peanuts are gone; He shan't have any of my peanuts when his peanuts are gone."

INDUSTRIAL BRIEFLETS

Few Facts Gathered Here and Ther Concerning Developments in Widely Separated Localities.

Since the outbreak of war mines have yielded £100,000,000 tral

Many of Them Getting in West Virginia Field-Considered Good

Show How Old North State

Moves Along.

The Methodist people of Lenoir have let the contract for the creation of a \$20,000 church in that town.

Fentress Township, Guilford County, has yoted and issued \$40,000 of bonds, and will use the proceeds in the erection of new school houses of the modern kind.

Winston-Salem claims to be he leader in North Carolina in the matter of automobile sales and automobile agencies.

The American Bentweed Chair Company, apital \$25,000.

The American Bentweed Chair Company, and that stock, and the Fairmont Coal Company, \$50,000 capital stock, and the Fairmont Coal Company, \$50,000 capital stock, and the Fairmont fuel Company, and cottages for the operatives are to 50° built.

Durham County refunding bonds to the agond cottages for the operatives are to 50° built.

Durham County refunding bonds to the agond contages for the operatives are to 50° built.

Durham County refunding bonds to the agond contages for the operatives are to 50° built.

The Piedmont Sand and Stone Company, and cottages for the operatives are to 50° built.

The Piedmont Sand and Stone Company of the muth capital stock, and the Fairmont Fuel Company and cottages for the operatives are to 50° built.

The Piedmont Sand and Stone Company of the muth capital stock, and the Fairmont fuel company are provided at a good premium to a Chreago bank.

The Piedmont Sand and Stone Company of the muth capital stock, and the same and general manager to the company.

The Manufacturers' Record, which was there with both, says the first exposition, held two years ago, had the attendance of 53,060 visitors; last year, there is many as 100,000 capital stock, and the Fairmont Fuel Company and the stream of the server reason to expect probably as weeks found in the part of the company and the stream of the matter of automobile as leader in the company and the attendance of 53,060 visitors; last year, there is many as 100,000 capital stock, and the Fairmont Fuel Company \$50,000.

The Bursan County refunding bonds to the amount of \$150

Potomac is in the market for fifteen cabooses and a large number of freight of this important industry to this coun-

SOUTH'S OPPORTUNI

National Exposition of Chemical Industries to Be Held in New York Latter Part of September.

VIRGINIA MAY BE REPRESENTED

Some of Benefits That Came From Last Two Big Shows-South Is the Proper Place for All Kinds of Chemical Industries.

At the National Exposition of Chem ical Industries, held in New York last year, the Manufacturers' Record, of Baltimore, had a booth for its force of writers and exhibitors to display maps, range of the possibilities for chemical industries in all parts of the Southis losing no opportunity to urge that

ing than its predecessors in that the visitors will have a chance to see the wonderful development in all branches of chemical industry that has taken place in this country since the European war started, or in a short space of three years.

The Ferguson Manufacturing Company, recently incorporated at Suffolk, with \$50,000 capital stock, will make a specialty of manufacturing peanut pickers. Other farm implements will also be manufactured. visitors will have a chance to see the

OF RAW MATERIALS The exposition held last year con-tained the section known as the "Southern Opportunity Section," which together for the sole purpose of af-fording those of the South a place to exhibit its varied raw materials suitable for chemical, mineral and associated industries. While there were a few sepresentative exhibits from the in the way that it should have beer

Commenting on last year's results and looking forward to this year's exposition, the Record says: "No other section of the country con-tains as wide a range of raw materials nd such complete advantage for turn ing them into the many is considered that these exhave been the real active and financial peanuts continues undiminished. Which reminds one of the old, old refrain:

supporters of this development, it will be realized that unusual opportunities offered by these expositions for the South to set forth its raw materials with the certain knowledge they will be brought to the attention of the people most interested in them."

RICHMOND AND VIRGINIA MUST BE THERE and the premiums will go to the schools So far arrangements have been made ties and manufacturers of the South to e represented in the coming exposi- tween the various county groups, as tion. These include the following:
Carolina, Clinchfield and Ohio Railway, Nashville, Chattanooga and St.
Louis Railway, State of North Carolina, Southern Railway system, Cen-

notwithstanding the increase in the population of this country, the number of tobacco chewers is growing smaller from year to year, while the number of lovers of the pipe shows marked increase in ten years, and the army of cigarette puffers is growing so f cigarette puffers is growing so f a regiment of expert census takers to keep tab on them.

If this thing keeps on the tobacco manufacturers and the dealers in the weed will have to make material changes in their business methods, and even the tobacco growers will find it necessary to make some changes in their ways of cultivating the weed.

Pretty much all of the bright tobacco the first to the proton of the connected with any electrically operated, may be placed on a table, and connected with any electrically operated, may be placed on a table, and connected with any electrically operated, with any electrical inventions and includes responding to the Hends of the benefit of Southern opportunities Section. The bound of the benefit of Southern excepts and Richard and Individual in the terporation of the Bouthout of the Hends and the Hends of the benefit of Southern excepts and Richard and Individual in the terporation of the Bouthout of the Hends and the Hends of the benefit of Southern excepts and Richard and Individual in the terporation of the Bouthout of the Hends and t

GOOD THINGS THAT

MAY BE EXPECTED

for all kinds of chemical plants should be made known, for as the Record truly New Railway Equipment.

The Scaboard Air Line Railway is reported to have placed an order recently for 100 cars to add to its freight-hauling equipment.

The Richmond, Fredericksburg and Potomac is in the market for after a great successful in securing chemical industries in the beginning are the ones that

Belleing Contract for Bag Company.

NORFOLK, VA., July 7.—The Southers Bagging Company has awarded a contract for the immediate spection of a commodicity warehouse that will be three stories in height, 100x160 feet, and will cost in the neighborhood of \$365,000.

cabooses and a large number of freight for the immediate spection and 1,000 seventy-ton hopper cars and 1,000 tons of bridge material.

The Southern Rallway is on the look- powers are to be found in abundance and which are the main requirements, but it needs co-operative effort and aggressive exploitation in order to bring

its advantages properly and convinc-ingly before the leaders in these indus-The chemical exposition affords an avenue through which a large part of initial promotive work can be done

and a basis established for reaching the

The Chamber of Commerce of Rich

ALL ABOUT IN VIRGINIA

Facts and Figures That Tell of Prog-

ress and Prosperity in Various Parts of State.

Upon the ashes of the \$50,000 fire in

and Mortgage Company has been char-

and Mortgage Company has been chartered at Williamsburg, with \$100,000 capital stock. L. W. Lane, Jr., is to be the president of the company; W. F. H. Enos, vice-president, and S. L.

BRUNSWICK COUNTY FAIR

ssociation Chartered, Grounds Pur-

chased and People Enthusiastic

Over County Exhibit.

Brunswick County never had a finer

The county has been divided up into

communities winning them

manager has charge of each group

and all of these groups are at wo

siderable rivalry has been started

half a mile beyond the corporate limits

of Lawrenceville, and the grounds will be laid off and buildings, cattle pens,

etc., will be erected this summer.

The people of all Brunswick are

awake, are alive to the advantages

All About One Little Woman

vell as between individuals

LAWRENCEVILLE, VA., July

outlook for big crops of all kinds.

incorporated and the efforts

Railways.

The Washington-Newport

were taken away by the flames

mond will doubtless have a large dele gation at the great exposition in Sep-tember.

VIEWS AND NEAR-VIEWS; HINTS AND SUGGESTIONS

Overall Factories May Be Had-Facts for Housekeepers-Government's Industries.

Tappahannock will soon be erected bet-ter buildings and larger ones than the three stores and other buildings that a new industry that will carry a good The Banner Pocahontas Fuel Corporation, recently incorporated at Roanoke, with \$50,000 capital stock, has elected its officers as follows: O. L. Stearns, president; E. S. Barnett, secknown that the workers to run such a factory can be had in that town. There are, doubtless, several towns in ber of women and girls and boys "to man" an overall factory can easily be the successful bidders for the construc-tion of the plumbing at the canton-ment camp at Petersburg. They are already at work.

The Williamsburg Banking, Trust

A woman reader of The
patch offers the following assembled. If such towns will long in securing the industry.

patch offers the following hints which she things will come in handy at

When cooking apples add a pinch of proves the flavor. When beating eggs be careful to see the whisk, or it will prevent the eggs

Graham, sceretary,
The first building to be completed at the new town of Fieldale, in Henry County, will be the union station to be built jointly by the Norfolk and Western and the Danville and Western Railways. from frothing.

To make pork sausages more digestible thoroughly prick the sausages and plunge into boiling water for five minutes, then fry in the usual way To clean the inside of a water insert the hand into, put into the bottle

Short Line Raliway is getting to be something of a reality. President F. S. Gannon is advertising for the erection of bridges over the Potomac and some to cross.

The recommendation of the recomme gar, shake well, empty, and ringe with will result.

War causes the government to go very extensively into industrial opera-tions, so to speak. Uncle Sam is estions, so to speak. Uncle Sam is es-tablishing many new industries, great and small, and some of his big money for these things is falling to Virginia. There is nothing unpatriotic in striving to get more of these absolutely necessary industries located in this State—in Richmond, for Instance. Let

bacco is looking especially fine and the obacco dealers of this town are looking forward to busy times after the trees, in a back yard or elsewhere crop now on the hill is cured and ready mathematics may do well to wrestle for a while with the following tural Fair Association has been duly It is estimated that an acre of apple trees in twenty years (counting ten Association of Lawcrops of fruit to that period) will con-sume 1,336 pounds of nitrogen, 310 renceville and others, who, standing behind the officers, to have a great pounds of phosphoric acid, and 1,895 county fair the latter part of next Ocpounds of potash.

tober or the first of November, are meeting with much encouragement all over the county. T. H. Dugger, of high-grade ashes, containing 5 per cent To restore the potash alone would over the county. T. H. Dugger, of high-grade ashes, containing 5 per cent Meredithville, the president of the fair potash. How much of this does the high-grade ashes, containing 5 per cent association, is a hustler who knows no average fruit-grower return to the such word as fail when he takes a soil?

"community groups," a fair association Cruelty to Animals is doing its out this little hint:

"The better the care that is given to horses, the easier they can be kept in iums of value are to be offered for best community exhibits of various kinds. good condition with moderate feeding. Proper care and feeding with good grooming are the essentials necessary to securing the best conditions for

APPLES MUST BE MOVED

extensive grounds about a Railroad Magnates Assure Frederick County Orchardists That Immense Fruit Crops Will Be Handled.

WINCHESTER, VA., July 7 .- Representatives of the agricultural depart-ment of the Baltimore and Ohio Railroad held conferences here yesterday Massey, secretary of the Virginia State Horticultural Society, and prominent growers relative to the movement of the fruit crop this sum-HENDERSON, N. C., July 7.—All kinds of bouquets are coming in to the Henderson Chamber of Commerce, and they are from every point of the compass. These bouquets are in the shape of letters and newspaper clippings, extracts from financial and trade journals, etc., commenting favorably on the general work of the new chamber and especially awarding to it the honor of being the first body of its kind in the United States to select a woman to be a member of its board of directors.

movement of the fruit crop this summer and fall. Although the railroads mer taxed to the utmost at present, it was stated to the utmost at present, it was stated that the wants of the grow-ers and shippers would receive every consideration, and assurances were fively that the roads will co-operate in facilitating the delivery of fruit by fast freight. Indications are that the apple crop in Frederick County will be larger than was estimated the proposition and fall and the was stated tha barrels of commercial apples.

Southampton County Does Its Bit. COURTLAND, July 7.—Southamp-on County has done its bits not only MORGANTON, N. C., July 7.—The Waldensian Hosiery Mills, of Valdese, have decided to establish a mill in this city for the manufacture of women's silk hose. The managers found a building already creeted suitable for the business, and lost no time in purchasing the same Theorem. in the purchase of Liberty bonds, but in contributing to the Red Cross fund. The contributions for the entire county so far amount to \$6,500, and it is believed that they will total \$10,000 before the canvass is completed. The rains caused a cessation of the work of the committees having the matter in hand, and the canvass will not be completed until some time next weeks.

Waldensian Hosiery Mills. of Valdese, have decided to establish a mill in the city for the manufacture of women's silk hose. The women's silk hose. T

RICHMOND AND NEW YORK WOMEN COMING TO RESCUE Boulevard. A garden, that was more

of their masculine workers in the past.

"A farmette will hoe your garden at so much an hour or she will rake your fields, plow all day or clean your chicken coop, if that's the work on hand. And if it begins to rain soon after she starts in, she'll call it off for the doy and come again. Most farm hands want a day's wages whether they work all day or not. The college girls may be employed either by

from the Manhattan Trade School for

There are no "Woman's Agricultural There are no "Woman's Agricultural Camps" of the kind described above in this neck of the woods, but just now Richmond is full of women agriculturists as any one who has taken an about completed, and to meet the new conditions the repair tracks are be

on the front-yard order than of the back-lot variety, was found to be in fine condition. Four rows of potatoes, two of snaps, four of corn, and a number of rows of other vegetables unfamiliar to one not in the gardening business were apparently as clean of grass and weeds as the thor of the on the trout-yard order mand as now for overalls and working men's outfit, because there never was of the newspapers is given in more destail by the New York Herald, which as many working men to wear thom. It is said that the present factories cannot supply the demand, and that there would be many more overall making shops in the country if the hands to work them could be employed. Women, girls and boys do the and asks the camp manager to segd a squad of college girls in overalls to do the men's work.

"The girls are new at this kind of labor, but they have won an enviable reputation for conscientious performance of duty. Willing and eager to learn, they are steady, keep on the job and never seem to get tired, which is more than the farmers can say of some of their masculine workers in the past.

"A farmette will hoe your garden at a something new to the observer, who sat in the motor car, her dainty hands were encased in small buckskin gauntlets, and a jaunty little hat was so fitted on her head as to protect her eyes and rosy cheeks from the rays of the morning sun. That seem is being duplicated every morning now in many front and back yard gardens in this city and these efforts are producing foodstuffs, too, as well as rosy cheeks, vigorous muscles and

they work all day or not. The col-lege girls may be employed either by the hour or by the day.

"There are fifty of the girls study-ing at the institution, which is the first cf its kind to be operated here. Most of them are Vassar, Barnard or Teachers' College graduates. Some are from the Manhattan Trade School for

Repair Shops Are Much Enlarged.

SPENCER, N. C., July 7 .- The work turists as any one who has taken an about completed, and to meet the new conditions the repair tracks are bethe western part of the city any bright morning since the back-lot gardening fad came about has found out. ments to the shops i Only two mornings ago the repor- dious all-steel car shed.

A Real Southern Aristocrat



The Kline Kar Shamrock.

Beauty, speed and luxury with economy. See this distinctive four-passenger model. The Kream of the Kline Kars.

Immediate Deliveries.

KLINE KAR SALES CO., Inc. Russell H. Rawlings, Pres. and Sales Mgr., 322 West Broad.

Madison 1500.

THIS IS DANGER PERIOD; WATCH YOUR HEALTH, **DOCTORS CAUTION**

"Dog-Days," Hottest Season of Year, Now Upon Us-Death Rate Goes Up With Thermometer.

WEAK AND SICKLY, THE EASY PREY, SHOULD FORTIFY AGAINST ATTACK OF DISEASE.

Everybody in Richmond Should Have Health Examined, and If Not in Best Condition, Correct Trouble at Once-United Doctors Offer Free Ex-

Dog-days are with us again, and, from now on, well through August, we are due to get a very large measure of "good old summertime." This, the hottest season, will no doubt, he more severe than usual this year, owing to a very backward spring and the heavy rainfall. This means that the grim reaper, who begins his heaviest "offensive" of the year along about, this time, will claim an even greater number of victims than usual, during the next two months.

the easy prey of the first germ they come in contact with. As the United Doctors point out, if more of these people would only heed the advance danger signals of sickness—and every one knows when his or her health is not up to normal—and correct the trouble in its early stages, they and all other doctors would have fewer chronic illnesses to battle with.

The United Doctors advise every one to have his or her health every one to have his or her health every inect.

severe than usual this year, owing to a very backward spring and the heavy rainfall. This means that the grim reaper, who begins his heaviest "offensive" of the year along about this time, will claim an even greater number of victims than usual, during the next two months.

The United Doctors, located in the Lyric Theater Building, in an energetic campaign against disease, are making an appeal for "Health Preparedness" to the people of Richmond, and Virginia generally. They point out that right now, above all other seasons of the year, is the time for every one to seriously consider the matter of his or her health and take a sort of "inventory" of their physical condition. At this season, with the thermometer hovering around blood heat, a person's vitality is at its lowest ebb and any weak spots in the constitution are given the opportunity to take a firm grip. In the same way, outside diseases, which are much more prevalent because of the heat, are given a chance to take hold of many who, at another time, would be strong enough to resist the attack.

Much of the sickness and a great whom we health and caution for her health and caution. For instance, there are scores of people in Richmond to-day who, while not actual.

Much of the sickness and a great whom we prevalent because of the heat, are given a chance to take hold of many who, at another time, would be strong enough to resist the attack.

Much of the sickness and a great many deaths during the summer months can be prevented by the use of a little foresight and caution. For instance, there are scores of people in Richmond to-day who, while not actually sick in the generally accepted meaning of the word, are in that weakened, run-down condition which makes them

UNITED DOCTORS

Consultation and Examination Free

INCLUDING X-RAY EXAMINATION, URINALYSIS, BLOOD TEST, BLOOD PRESSURE TEST, ETC. ALSO FREE EXAMINATION OF THE EYES.

Appointment Phone Madison 1689.

EXPERT SPECIALISTS

Offices in Lyric Building (Ninth and Broad), Third Floor. Hours: 9 A. M. to 8 P. M. Daily; Sunday, 10 to 12 M. For Private

C. H. BOSLEY,

Excursion to the Mountains Tuesday, July 17, 1917

Norfolk and Western Railway LYNCHBURG Round \$2.00 Trip

ROANOKE Round \$3.00 Trip

Special fast train leaves Richmond 11:15 A. M., Tuesday, July 17, 1917, from Byrd Street Station; returning, leaves Roanoke 1:30 P. M., Friday, July 20, stopping in both directions at Bedford, Montvale and Blue Ridge. An opportunity to visit your friends in Lynchburg and

Roanoke, also to see the great Peaks of Otter, the highest in the Blue Ridge. Side trips can be made to Natural Bridge and other nearby resorts and places of interest at a very small cost. For further information apply at company's office, 838

District Passenger Agent. C. A. OVERTON, Jr., City Passenger Agent.

East Main Street.